

Financing Energy Efficiency Projects

Project appraisal and risk management

Public workshop in form of a Round-Table-Discussion

14 June 2018

14:00 – 18:00, buffet

Wohnprojekt Raum A, Krakauer Straße 19/45, 1020 Vienna

Agenda:

13:45 – 14:00	Get together			
14:00 – 14:30	Introduction and presentation of QualitEE Financial Guidelines	Daniela Bachner, Christof Amann	E7 Energie Markt Analyse GmbH (AT)	
14:30 – 15:00	Round-Table-Discussion	Klemens Leutgöb	E7 Energie Markt Analyse GmbH (AT)	
What is necessary to facilitate financing of energy efficiency projects? Perception of specific risks of energy efficiency projects and risk mitigation strategies of financial institutions				
15:00 – 15:20	Coffee break			
15:20 – 15:40	Encouraging more investments for Sustainable Energy by stakeholder processes and implementation of a crowdinvesting platform	tbc	SEFIPA (Sustainable Financing Austria)	Project Energy Platform
15:40 – 16:00	Financing energy efficiency projects in Europe – current activities of SUSI	Alexander Rothlin	SUSI Energy Efficiency AG (CH)	
16:00 – 16:45	Round-Table-Discussion	Klemens Leutgöb	E7 Energie Markt Analyse GmbH (AT)	
<ul style="list-style-type: none">• How can aggregating projects be of value to energy efficiency services to obtain financing? What is your experience with aggregation of projects?• How can the cost of project appraisal be reduced while ensuring good quality projects?				
16:45 – 17:00	Wrap up	Klemens Leutgöb	E7 Energie Markt Analyse GmbH (AT)	
17:00 – 18:00	Buffet			

Target group: National and international financial institutions, Energy efficiency service providers & facilitators
No Fees

Language: English only

Registration: Please register until 7 June 2018 <https://www.eventbrite.com/e/financing-energy-efficiency-projects-tickets-46318641303>

Contact:

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Background information:

The international market for energy efficiency projects is still largely untapped and one of the barriers is the lack of viable financing. While the collateral value of most energy efficiency projects is rather low, generated cash flows as the main source of the value of energy efficiency projects are not recognized as a relevant source of repayment. The [Financial Guidelines](#) provide financial quality criteria (FQCs) that help financial institutions to assess the bankability of EE projects and at the same time support clients and ESCOs to provide sufficient documentation of their projects.

The aim of the public discussion workshop is to inform and involve stakeholders and to refine the guidelines.



The **QualitEE** project, funded by the Horizon 2020 program, aims to drive responsible investment in energy efficiency services in the building sector by increasing the trust of clients and

financial institutions in energy service providers. Trust will be increased by standardising quality criteria for energy efficiency services and institutionalising the quality assurance process, thereby reducing the complexity of energy efficiency services and increasing service quality.



Sustainable Energy Financing Platform Austria

The **Sustainable Energy Financing Platform in Austria** (SEFIPA) is designed as an action oriented platform to collect, develop, implement and disseminate innovative ideas to accelerate finance for

sustainable energy (SE). Our approaches are: a Finance Lab (stakeholder approach) to work on the realization of sustainable energy investments (new financing instruments, adaptations of the regulatory framework for SE financing); the implementation and operation of a crowd-investing platform (www.crowd4energy.com) designed to raise equity capital from a multitude of investors (the crowd) for SE projects in Austria.

General Data Protection Regulation: With your registration you agree that your personal data is saved on the server of e7 Energie Markt Analyse GmbH until the end of the QualitEE project and used exclusively for reporting to EASME. Photographs of the event will be made and used for documentation on the [QualitEE website](#). For registration we use Eventbrite.com.



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